

Pre-Owned CTP Sales and Trade-in for KODAK Platesetters

Kodak value. It's worth it.

Moving targets

The printing industry is dynamic. Throughput demands alter, capacity needs change, new opportunities present themselves, and existing ones can shrink. There are many reasons why you might feel the time is right to replace or sell your current KODAK Platesetter. We're here to help you maximize the value.

We offer generous buy-back and trade-in terms to owners looking to purchase new KODAK CTP Systems and plates or with other needs to sell their equipment.

Environmentally responsible

As a global manufacturer, Kodak takes responsibility for its environmental impact seriously. When assessing used Kodak CTP equipment, if it is determined that it must be decommissioned, this is always done in an environmentally responsible way, reclaiming parts, where possible, in preference to scrapping and so ensuring the impact on the world we all share is as low as possible.

Residual value

Often, a KODAK Platesetter simply no longer fits the needs of a printer but still has the capability of providing many more years of effective use at another business. In these cases, Kodak has the skills, equipment and genuine replacement parts to extend the lifetime of the device for the pre-owned market.

If you've maintained your device well, had it regularly serviced and kept it in good working order, Kodak will acknowledge that residual value and offer attractive terms.

Value that might surprise you

Other purchasers may only offer scrap value or "as is" evaluation for onward selling. Kodak can realize the true latent value in its customers' pre-owned equipment and is willing to demonstrate that in the price it will offer as part of an equipment trade-in or outright purchase. We know the machine's service and usage history and can assess its true value far more accurately than merely by how many laser hours it has operated.

It all adds up to a low-risk, high-value option when it comes to considering how to obtain the most value from your used KODAK Platesetter.

Contact your sales or service representative for information about how much your used equipment might be worth.

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