

Dear Valued Kodak PCB Products Dealer,

As you know, Kodak, in common with businesses worldwide, has seen significant increases in all costs associated with the manufacture (including raw material, labor, utilities) and distribution/logistics of our products.

We have aggressively examined and reduced our own internal costs wherever possible and absorbed additional supplier costs where we can. We have worked diligently to minimize the impact of the increased costs but regrettably, it is necessary to pass a portion of these costs to our customers.

For the reasons given, we need to increase prices for all PCB films and processing chemicals up to 15%. The amount and timing of the increase will vary by geographic region.

We very much regret having to take this step and we really do appreciate your support of Kodak products and understanding as we all do our best to cope with these challenging circumstances.

As always, please feel free to get in touch if you need further details or if we can help in any other way.

Sincerely,

Thomas J. Brennan Product Line Manager

Industrial Film & Chemicals

Eastman Kodak Company